

Tailored Professionals

Tailored Professionals helps regulated organizations — including K-12 districts, colleges and universities, healthcare entities, and government-adjacent institutions — quantify and reduce AI, data, and compliance risk before audits, regulators, or incidents force the issue. We deliver practical, audit-ready readiness assessments aligned to FERPA, HIPAA, NIST, and emerging AI governance standards, using methodologies proven in federal and enterprise environments.

The Problem

Across regulated sectors, organizations are adopting AI tools, cloud platforms, and third-party vendors faster than governance and compliance controls can keep up. As a result, leadership often cannot confidently answer:

- Are our AI systems compliant in practice, not just on paper?
- Where is sensitive data flowing today, and who actually has access?
- What risks exist now that could trigger regulatory action, audits, or public scrutiny?
- What is defensible today — and what must be corrected next?

Our Flagship Solution

AI & Data Compliance Readiness Assessment

A 4-week, non-disruptive engagement designed to give executive leadership clarity, defensibility, and a prioritized path forward.

Deliverables include:

- **AI & Data Inventory** Mapping of operational, instructional, clinical, and vendor systems currently in use.
- **Policy & Control Stress-Test** Evaluation against applicable standards (FERPA, HIPAA, NIST, PPRA, AI RMF).
- **Risk & Gap Analysis** Clear **Red / Yellow / Green** reporting suitable for executive, board, or oversight review.
- **Remediation Roadmap** A prioritized 60-day action plan to address critical vulnerabilities.

Core Capabilities

- AI Governance & Automated Decision
- System Risk Review
- Privacy & Data Protection Readiness (FERPA, HIPAA, PPRA)
- NIST-Aligned Security & Compliance Assessment
- Third-Party & Vendor Risk Management
- Data Governance & Access Control Validation
- Executive & Board-Level Risk Reporting

Why Tailored Professionals

- **Operational, Not Theoretical** We validate how controls actually function in real environments — not how they appear in policy binders.
- **Regulated-Environment Expertise** Our approach is designed for organizations operating under **privacy, security, and audit scrutiny**, not startups or unregulated tech firms.
- **Proven Under Oversight** Our methodologies are informed by compliance leadership in **federal, healthcare, and large enterprise environments**, where failure carries real consequences.
- **Experienced Leadership** Led by a **Ph.D.-credentialed operational leader** with deep experience translating regulatory mandates into defensible, executable controls.

Principal Consultant Experience

U.S. Navy (via Deloitte)

- Enforced NIST 800-53 compliance for systems supporting 15,000+ personnel
 - **Relevance:** Federal-grade governance under continuous oversight

Tyson Foods

- Architected enterprise master data governance, reducing access risk by 25%
 - **Relevance:** Protecting sensitive workforce and operational data at scale

ServiceMaster

- Led cloud governance for 50+ enterprise applications
 - **Relevance:** Ensuring availability, integrity, and security across distributed systems

Company Data

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NAICS Codes:

- **541611:** Admin & General Management Consulting (Primary)
- **541512:** Computer Systems Design Services
- **611430:** Professional & Management Development Training
- **611710:** Educational Support Services