

# Tailored Professionals

Tailored Professionals helps regulated organizations — including K-12 districts, colleges and universities, healthcare entities, and government-adjacent institutions — quantify and reduce AI, data, and compliance risk before audits, regulators, or incidents force the issue. We deliver practical, audit-ready readiness assessments aligned to FERPA, HIPAA, NIST, and emerging AI governance standards, using methodologies proven in federal and enterprise environments.

## The Problem

Across regulated sectors, organizations are adopting AI tools, cloud platforms, and third-party vendors faster than governance and compliance controls can keep up. As a result, leadership often cannot confidently answer:

- Are our AI systems compliant in practice, not just on paper?
- Where is sensitive data flowing today, and who actually has access?
- What risks exist now that could trigger regulatory action, audits, or public scrutiny?
- What is defensible today — and what must be corrected next?

## Our Flagship Solution

### AI & Data Compliance Readiness Assessment

A 4-week, non-disruptive engagement designed to give executive leadership clarity, defensibility, and a prioritized path forward.

#### Deliverables include:

- **AI & Data Inventory** Mapping of operational, instructional, clinical, and vendor systems currently in use.
- **Policy & Control Stress-Test** Evaluation against applicable standards (FERPA, HIPAA, NIST, PPRA, AI RMF).
- **Risk & Gap Analysis** Clear **Red / Yellow / Green** reporting suitable for executive, board, or oversight review.
- **Remediation Roadmap** A prioritized 60-day action plan to address critical vulnerabilities.

## Core Capabilities

- AI Governance & Automated Decision
- System Risk Review
- Privacy & Data Protection Readiness (FERPA, HIPAA, PPRA)
- NIST-Aligned Security & Compliance Assessment
- Third-Party & Vendor Risk Management
- Data Governance & Access Control Validation
- Executive & Board-Level Risk Reporting

## Why Tailored Professionals

- **Operational, Not Theoretical** We validate how controls actually function in real environments — not how they appear in policy binders.
- **Regulated-Environment Expertise** Our approach is designed for organizations operating under **privacy, security, and audit scrutiny**, not startups or unregulated tech firms.
- **Proven Under Oversight** Our methodologies are informed by compliance leadership in **federal, healthcare, and large enterprise environments**, where failure carries real consequences.
- **Experienced Leadership** Led by a **Ph.D.-credentialed operational leader** with deep experience translating regulatory mandates into defensible, executable controls.

## Principal Consultant Experience

### U.S. Navy (via Deloitte)

- Enforced NIST 800-53 compliance for systems supporting 15,000+ personnel
  - **Relevance:** Federal-grade governance under continuous oversight

### Tyson Foods

- Architected enterprise master data governance, reducing access risk by 25%
  - **Relevance:** Protecting sensitive workforce and operational data at scale

### ServiceMaster

- Led cloud governance for 50+ enterprise applications
  - **Relevance:** Ensuring availability, integrity, and security across distributed systems

## Company Data

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**UEI:** MHY8QMVC1GV5

**CAGE Code:** 9A3C8

**NAICS Codes:**

- **541611:** Admin & General Management Consulting (Primary)
- **541512:** Computer Systems Design Services
- **611430:** Professional & Management Development Training
- **611710:** Educational Support Services